

Message Text

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ACTION NEA-11

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USLO RIYADH
AMCONSUL DHAHRAN
AMEMBASSY ATHENS

UNCLAS JIDDA 3993

ATHENS FOR RTDO

E.O. 11652: N/A
TAGS: BTIO, SA
SUBJ: SPECIAL TRADE OPPORTUNITY: MAINTENANCE OF PRISONS IN SAUDI ARAB
IA
SPECIAL HANDLING REQUESTED.

1. MINISTRY OF INTERIOR, DEPARTMENT OF INTERIOR SECURITY, PRISON SECTION, HAS INVITED SELECTED NUMBER OF SAUDI FIRMS TO PRESENT PROPOSALS FOR ELECTRICAL, MECHANICAL AND OPERATIONAL MAINTENANCE OF SOME THIRTY PRISONS THROUGHOUT THE KINGDOM. ONE OF THE SAUDI FIRMS HAS APPROACHED EMBASSY FOR NAMES OF U.S. FIRMS CAPABLE OF PERFORMING THIS CONTRACT UNDER ITS SPONSORSHIP.

2. INTERESTED SAUDI FIRM IS: AL-AIDAROUS INTERNATIONAL TRADING, P.O. BOX 503, JIDDA, PHONE 34221, 22394, TELEX 401069 GHURFA SJ, MR. HASHEM AL-AIDAROUS, OWNER.

3. THIS IS REPORTEDLY THE FIRST SUCH CONTRACT EVER SOLICITED BY MINISTRY OF INTERIOR. IT INCLUDES ALL KINDS OF MAINTENANCE EXCEPT FEEDING AND MAINTAINING ACTUAL PRISONER QUARTERS. THIW INCLUDES PLUMBING AND ELECTRICAL MAINTENANCE AND REPAIR, PAINTING,
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CLEANING OF GENERAL PRISON BUILDINGS AND GUARDS' VILLAS AND BARRACKS, MAINTENANCE OF GARDENS, LAUNDRY SERVICES, TRASH COLLECTION AND DISPOSAL
MAINTAINING QUARTERS (INCLUDING MAKING THE BEDS) OF GUARDS AND "HIGH- ECHELON" PRISONERS WHO OFTEN HAVE SEPARATE QUARTERS, ROOF, WALL AND FENCING REPAIRS AND MAINTENANCE. TWENTY OF THE PRISONS ARE NEWLY CONSTRUCTED AND SOME ARE AS YET UNINHABITED.

PRISONS ARE LOCATED IN

ALL MAJOR TOWNS FROM JIZAN TO YANBU AND HAIL TO DAMMAM..

SIZE OF PRISONS VARIES FROM APPROXIMATELY 100 BY 100 METERS

GROSS PERIMETER TO 200 BY 200 METERS. PRISON POPULATION INCLUDES

MAZIMUM OF 1500 TO 3000 PRISONERS AND 100 TO 200 EMPLOYEES PER

PRISON.

4. CONTRACTOR EXPECTED TO PROVIDE CARPENTER, PLUMBER, ELECTRICIAN, GARDENER AND GENERAL LABORERS AND EQUIPMENT INCLUDING TRASH INCINERATOR, CLEANING AND POLISHING EQUIPMENT, AND INSECTICIDE SPRAYERS FOR EACH PRISON.

5. INITIAL CONTRACT TO BE FOR ONE YEAR, RENEWABLE UPON MUTUAL AGREEMENT. PAYMENT TERMS INCLUDE TWENTY PERCENT INITIAL DOWNPAYMENT AGAINST A BANK GUARANTEE (OR ITS EQUIVALENT), AND QUARTELY PAYMENTS THEREAFTER. TOTAL VALUE OF CONTRACT IS NOT KNOWN, BUT SAUDI FIRM BELIEVES IT COULD RANGE FROM 20 TO 30 MILLION RIYALS (\$1 EQUALS APPROX. 3.5 RIYALS).

6. DEADLINE FOR SUBMISSION OF PROPOSALS IN JUNE 17, 1978.

SAUDI FIRM UNDERSTANDS THIS DEADLINE IS TIGHT, BUT IF INTERESTED U.S. FIRMS CAN SUPPLY IT WITH BACKGROUND INFORMATION (INCLUDING COMPANY EXPERIENCE, DETAILS OF EQUIPMENT ON HAND, AND PICTURES OF COMPANY OPERATIONS IF POSSIBLE). FIRM WILL MAKE EVERY EFFORT TO SUPPORT U.S. BIDDER. A VISIT TO INSPECT SOME PRISON SITES PRIOR TO

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SUBMISSION OF BID IS STRONGLY RECOMMENDED BY SAUDI FIRM.

WTDR ON FIRM DATED 6/76 IS ON FILE WITH USDOC.

7. ACTION REQUESTED: WOULD APPRECIATE COMMERCE NOTIFYING APPROPRIATE U.S. FIRMS OF THIS OPPORTUNITY, AND SUPPLYING POST WITH NAMES OF FIRMS INTERESTED IN PURSUING CONTRACT.

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